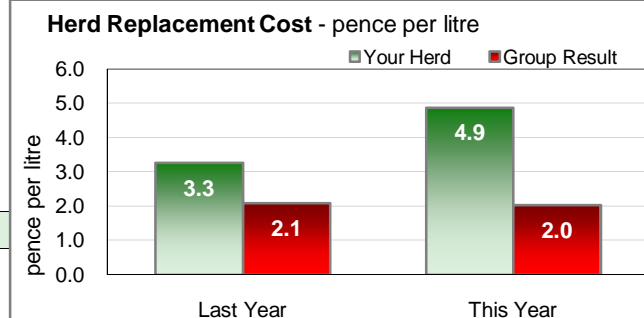
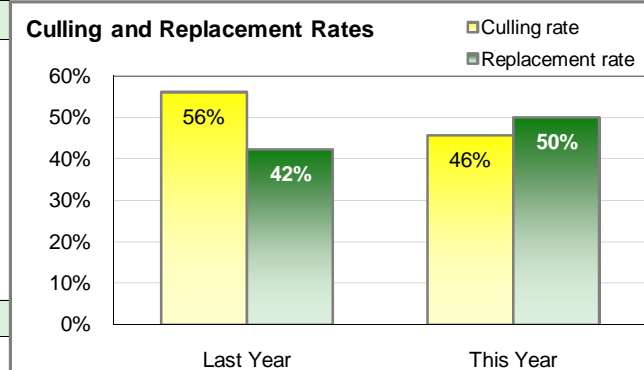
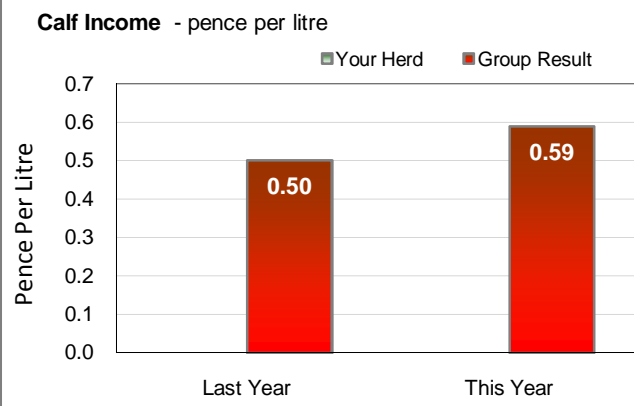


Name: **John Owen**

 Number: **SA0040** High Margin per Cow

 Year End **September 09**

GROUP RESULTS			12 MONTH RESULTS		
Last Year	This Year		Last Year	This Year	Year Change
<b>CALF INCOME</b>					
		<b>Calvings: Total number</b>	206	163	-43
85%	94%	% of herd calved	101%	78%	-23%
		<b>Calves: Total number sold/transferred</b>	0	0	
		<b>Calf survival rate</b>			
		<b>Total value of calves sold/transferred</b>	0	0	
73	85	<b>Average value per calf sold/transferred</b>	0	0	
34	45	Calf income per cow in herd	0	0	
<b>0.50</b>	<b>0.59</b>	<b>Calf income: p per litre</b>	<b>0.00</b>	<b>0.00</b>	
<b>COW SALES</b>					
		<b>Cows: Total sold (incl. died)</b>	114	95	-19
24%	25%	Culling rate	56%	46%	-10%
		<b>Total value of cows sold (incl. died)</b>	28,500	23,750	-4,750
286	319	<b>Average value per cow sold</b>	250	250	0
70	78	Cull income per cow in herd	140	114	-26
<b>1.02</b>	<b>1.02</b>	<b>Cull income: p per litre</b>	<b>1.97</b>	<b>1.74</b>	<b>-0.24</b>
<b>REPLACEMENT COST</b>					
		<b>Replacements: Total bought/transferred in</b>	86	104	18
25%	25%	Replacement rate	42%	50%	8%
		<b>Total value of replacements brought in</b>	75,650	90,400	14,750
864	934	<b>Average value per replacement</b>	880	869	-10
213	234	Replacement cost per cow in herd	373	435	62
<b>3.11</b>	<b>3.06</b>	<b>Replacement cost: p per litre</b>	<b>5.24</b>	<b>6.62</b>	<b>1.38</b>
<b>NET HERD REPLACEMENT COST</b>					
143	156	Net Herd Replacement cost per cow in herd *	232	320	88
<b>2.09</b>	<b>2.04</b>	<b>Net Herd Replacement cost per litre</b>	<b>3.27</b>	<b>4.88</b>	<b>1.61</b>



\* negative figures indicate value of cows sold is greater than cost of replacements

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