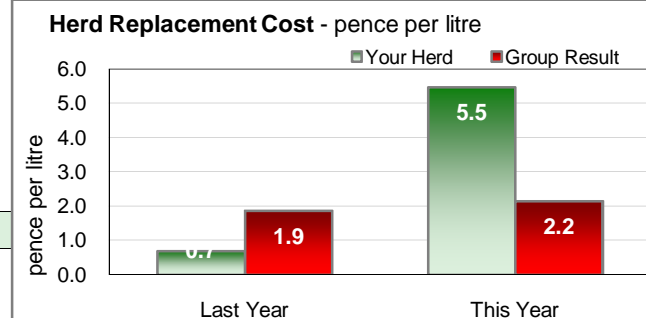
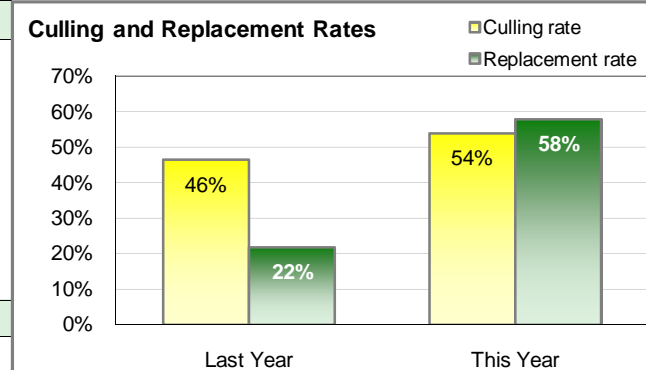
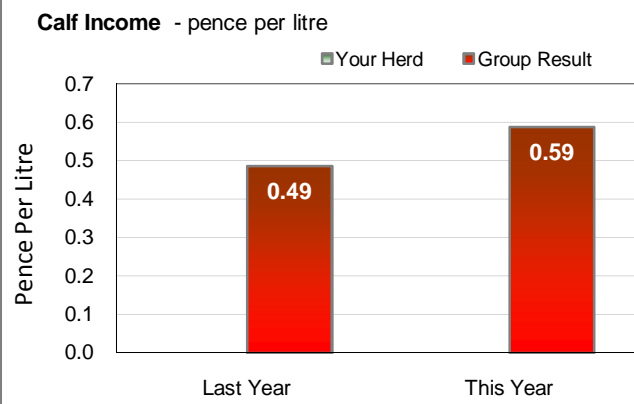


Name: **John Owen**

 Number: **SA0040** High Margin per Cow

| GROUP RESULTS | | | 12 MONTH RESULTS | | |
|----------------------------------|-------------|--|------------------|-------------|-------------|
| Last Year | This Year | | Last Year | This Year | Year Change |
| CALF INCOME | | | | | |
| | | Calvings: Total number | 233 | 177 | -56 |
| 87% | 96% | % of herd calved | 110% | 88% | -23% |
| | | Calves: Total number sold/transferred | 0 | 0 | |
| | | Calf survival rate | | | |
| | | Total value of calves sold/transferred | 0 | 0 | |
| 72 | 83 | Average value per calf sold/transferred | 0 | 0 | |
| 34 | 44 | Calf income per cow in herd | 0 | 0 | |
| 0.49 | 0.59 | Calf income: p per litre | 0.00 | 0.00 | |
| COW SALES | | | | | |
| | | Cows: Total sold (incl. died) | 98 | 109 | 11 |
| 23% | 25% | Culling rate | 46% | 54% | 8% |
| | | Total value of cows sold (incl. died) | 24,500 | 27,250 | 2,750 |
| 285 | 312 | Average value per cow sold | 250 | 250 | 0 |
| 66 | 79 | Cull income per cow in herd | 116 | 135 | 19 |
| 0.95 | 1.05 | Cull income: p per litre | 1.69 | 1.96 | 0.27 |
| REPLACEMENT COST | | | | | |
| | | Replacements: Total bought/transferred in | 46 | 117 | 71 |
| 24% | 26% | Replacement rate | 22% | 58% | 36% |
| | | Total value of replacements brought in | 34,500 | 103,350 | 68,850 |
| 812 | 918 | Average value per replacement | 750 | 883 | 133 |
| 196 | 243 | Replacement cost per cow in herd | 164 | 512 | 348 |
| 2.83 | 3.21 | Replacement cost: p per litre | 2.39 | 7.45 | 5.06 |
| NET HERD REPLACEMENT COST | | | | | |
| 130 | 163 | Net Herd Replacement cost per cow in herd * | 47 | 377 | 329 |
| 1.88 | 2.16 | Net Herd Replacement cost per litre | 0.69 | 5.48 | 4.79 |



* negative figures indicate value of cows sold is greater than cost of replacements

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