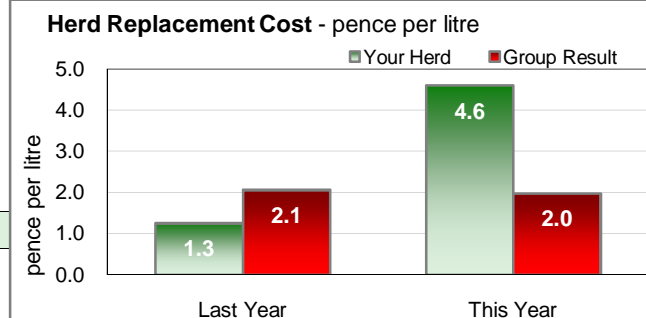
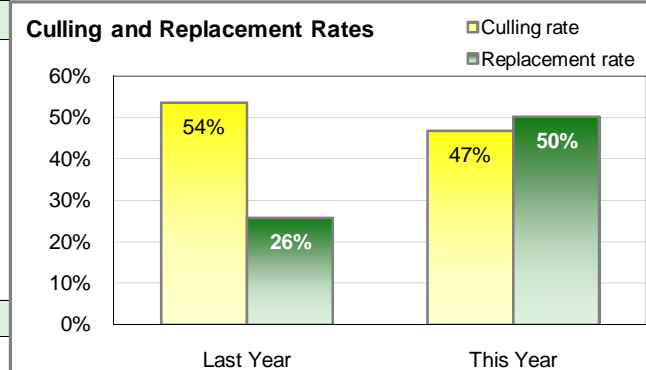
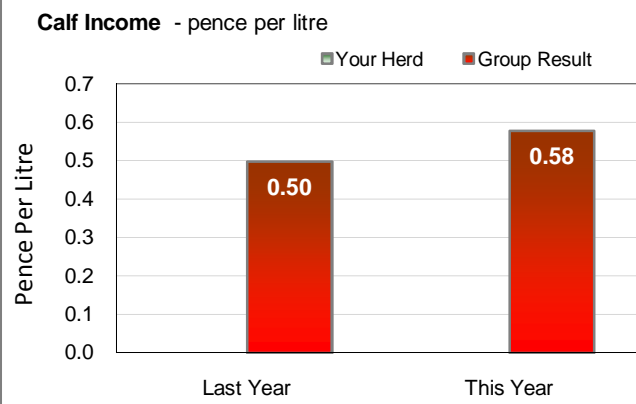


Name: **John Owen**

 Number: **SA0040** High Margin per Cow

 Year End **August 09**

| GROUP RESULTS                    |             |  | 12 MONTH RESULTS |             |              |
|----------------------------------|-------------|--|------------------|-------------|--------------|
| Last Year                        | This Year   |  | Last Year        | This Year   | Year Change  |
| <b>CALF INCOME</b>               |             |  |                  |             |              |
|                                  |             | <b>Calvings: Total number</b>                    | 207              | 128         | -79          |
| 86%                              | 94%         | % of herd calved                                 | 101%             | 62%         | -39%         |
|                                  |             | <b>Calves: Total number sold/transferred</b>     | 0                | 0           |              |
|                                  |             | <b>Calf survival rate</b>                        |                  |             |              |
|                                  |             | <b>Total value of calves sold/transferred</b>    | 0                | 0           |              |
| 72                               | 85          | <b>Average value per calf sold/transferred</b>   | 0                | 0           |              |
| 34                               | 44          | Calf income per cow in herd                      | 0                | 0           |              |
| <b>0.50</b>                      | <b>0.58</b> | <b>Calf income: p per litre</b>                  | <b>0.00</b>      | <b>0.00</b> |              |
| <b>COW SALES</b>                 |             |  |                  |             |              |
|                                  |             | <b>Cows: Total sold (incl. died)</b>             | 110              | 96          | -14          |
| 24%                              | 25%         | Culling rate                                     | 54%              | 47%         | -7%          |
|                                  |             | <b>Total value of cows sold (incl. died)</b>     | 27,500           | 24,000      | -3,500       |
| 286                              | 317         | <b>Average value per cow sold</b>                | 250              | 250         | 0            |
| 67                               | 78          | Cull income per cow in herd                      | 134              | 117         | -17          |
| <b>0.98</b>                      | <b>1.03</b> | <b>Cull income: p per litre</b>                  | <b>1.92</b>      | <b>1.72</b> | <b>-0.19</b> |
| <b>REPLACEMENT COST</b>          |             |  |                  |             |              |
|                                  |             | <b>Replacements: Total bought/transferred in</b> | 53               | 103         | 50           |
| 25%                              | 25%         | Replacement rate                                 | 26%              | 50%         | 24%          |
|                                  |             | <b>Total value of replacements brought in</b>    | 45,500           | 88,100      | 42,600       |
| 853                              | 915         | <b>Average value per replacement</b>             | 858              | 855         | -3           |
| 209                              | 229         | Replacement cost per cow in herd                 | 222              | 430         | 208          |
| <b>3.05</b>                      | <b>3.02</b> | <b>Replacement cost: p per litre</b>             | <b>3.17</b>      | <b>6.33</b> | <b>3.16</b>  |
| <b>NET HERD REPLACEMENT COST</b> |             |  |                  |             |              |
| 142                              | 150         | Net Herd Replacement cost per cow in herd *      | 88               | 313         | 225          |
| <b>2.07</b>                      | <b>1.98</b> | <b>Net Herd Replacement cost per litre</b>       | <b>1.25</b>      | <b>4.61</b> | <b>3.35</b>  |



\* negative figures indicate value of cows sold is greater than cost of replacements

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